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Warburg Realty® Announces Top 2013 Brokers

Posted by Joshua Greenwald

NEW YORK – Warburg Realty®, one of Manhattan’s leading residential real estate companies, has announced its top 10 brokers for 2013. Wendy Greenbaum was the firm’s top agent, followed by Richard Steinberg and Jay Glazer. Also included within the top ten were Rebecca Edwardson, Annie Cion Gruenberger, Charlie Lewis, Maria Daou, Bonnie Chajet, Rachel Ostow Lustbader and Harriet Kaufman, announced Frederick Warburg Peters, president of Warburg Realty. Special recognition was awarded to five additional leading agents in 2013: Camille Duvall-Hero, Jamie Fedorko, Deborah Lupard, Tammy Prunty and Claire Groome.

“We are very excited about how many new people are in the top 10. In addition to the familiar faces, we have a whole new generation of stars under the age of 45,” Peters stated. “We have built a unique culture aimed at creating the best possible experience for our clients and customers. We share a commitment to top quality agent training and extensive market knowledge in the service of adding value to build relationships, not just to close deals.”

Wendy Greenbaum, one of the eight original broker-partners of Warburg Realty, has a distinguished 30-year history as a top producer at Warburg. Highly regarded by both brokers and clients, Wendy is the consummate professional: discreet, direct, and a thoughtful, nuanced negotiator. She is a complex thinker whose skills and expertise are reflected in the satisfaction of her broadly diverse client base, including numerous international investors and top professionals from finance, law, entertainment, and politics.

Richard Steinberg is one of New York's most successful and prominent brokers of apartments and townhouses. In his more than two-decade career at Warburg, he has been either the top or number two broker every year. In 2013, he was selected to market 230 East 63rd Street, a boutique building with six floor-through two-bedroom plus library homes.

Just 28 years old, Jay Glazer has quickly risen to the company’s top three in only his third year at the company. An ideal match for Warburg, Jay was honored with Rookie of the Year in 2011. By year two (2012) he was a top 15 producer at Warburg, which created the Fast Track Award to recognize his performance.

About Warburg Realty®

Warburg Realty® is one of Manhattan's leading luxury residential real estate firms, founded in 1896 by Albert B. Ashforth. The company has a long-standing tradition of extraordinary service that has kept it at the forefront of New York real estate for over 100 years. The firm's 125 brokers are strategically located throughout Manhattan to guarantee every Warburg client the quickest access to New York's finest properties and purchasers. Warburg recently opened its new 7,000-square-foot flagship location at 654 Madison Avenue, also housing its state-of-the-art Warburg University training facility. For more information, please visit www.warburgrealty.com.

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